

Cordance.

Cordance is a software company that acquires and accelerates the growth of vertically-focused, B2B SaaS companies by investing in their products, processes and people—for the long-term. Our experienced operators and subject-matter experts provide go-to-market leadership, operational support and financial backing to help our acquired businesses realize their full potential.

We believe in the companies we acquire.

At Cordance, we strongly believe in the potential of the companies we acquire, all of whom have demonstrated product-market fit, strong teams, high customer retention rates and a readiness to serve an expanded customer base. Our commitment to our shared customers is deeply rooted in the mutual values and passion for excellence that exists between us.

CORDANCE BUSINESS UNITS

Compliance	Education
DocXellent Ithos Global McCreadie	eRezLife Hapara Lab Stats SPOL
Commerce Solutions	Industrial Solutions
Neatoscan Upright Labs	Field Connect Rubber Tree Systems WebPresented Aldrich Web Solutions

Learn more!



[Cordance.co](https://cordance.co)



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Key Financials*

~4,500

customers

13

business units

> 20%

organic growth

> 250

employees

> 95%

customer retention

*Data as of September 2023

5 Ways Cordance Supports Acquired Businesses and Shared Customers:

1. Growth Partners

We have the resources to invest in B2B SaaS companies who are established in your niche and help you become category leaders.

2. Team & Culture

With your trust and support, our business units have built successful companies. We help them scale, while keeping the team and culture you've come to rely on intact as an independent business unit.

3. Community of Practice

They have the opportunity to collaborate with colleagues across business units and access best practices across Cordance subject matter experts.

4. Long-Term Perspective

We take a long-term approach with a focus on investing in products, processes and people that deliver meaningful value to you – our shared customer.

5. Operational Support

We centralize back-office operations (legal, finance, invoicing, HR etc.) so our businesses can focus on what they do best—driving growth and delighting you.